LAC
london agricultural commodities, inc.

April 23, 2020

Dear Valued Customer:

LAC wants to send a strong message to farmers that we are committed to the Ontario value chain. To preserve market access, we are unable to accept corn grown from varieties that are not approved for export to the European Union. The list of varieties is included here: https://www.oaba.on.ca/files/cornhybrids.pdf

Unfortunately some seed companies have not been proactive in communicating to growers what is expected of them regarding their role in streaming these varieties to the appropriate end-use. As a result their varieties are disproportionately represented on this list.

There is a possibility that the EU approves these varieties before harvest of 2020 and this becomes a non-issue. That is the best-case scenario. The alternatives include the possibility that Ontario corn is not marketable to the EU for at least the 2020 crop year or that shipments of Ontario corn are rejected at destination which could be traced back to individual elevators or growers with considerable cost and liability to all involved.

Our message to growers is this:

If you don't have these varieties planted don't grow them; please look for alternatives that are marketable into the EU.

We will not knowingly accept these varieties at LAC facilities. If you have them planted please contact Matt McKillop at (519) 282-3852 or (mmckillop@londonag.com) to determine next steps.

Thank you for your business.

Sincerely,

Richard Smibert
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